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# UNIVERSITY CONTRACT AWARD

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DATE ISSUED: July - August 2016

COMMODITY: HVAC & Plumbing Supplies  
CONTRACT#: DS-020116-1

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FOR THE UNIVERSITY OF CONNECTICUT, All University Locations

**TERMS OF CONTRACT:**

- A. The Terms and Conditions stated in the Bid documents shall prevail unless amended in writing by the University. Terms of this contract shall prevail on all purchases.
- B. The University will submit Purchase orders as required. All invoices and packing slips must reference the Purchase Order number.
- C. The term of this contract shall be from July - August, 2016 to June 30, 2019 with options to renew for three (3) additional one (1) year terms.

July - August 2016 to June 30, 2019  
July 1, 2019 to June 30, 2020  
July 1, 2020 to June 30, 2021  
July 1, 2021 to June 30, 2022

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NAME AND ADDRESS OF CONTRACTOR (S):

**B & F Electric Motors, LLC**  
**d/b/a Johnstone Supply**  
156 Magee Avenue  
Stamford, CT 06902  
Contact: Joshua Solon  
Tel: 631-293-2566  
Email: [josh.solon@johnstonesupply.com](mailto:josh.solon@johnstonesupply.com)  
Terms: 2% 15 days, Net 45

**F.W. Webb Company**  
150 Locust Street  
Hartford, CT 06114  
Contact: Phil Vultaggio  
Tel: 860-522-9322  
Email: [vul@fwwebb.com](mailto:vul@fwwebb.com)  
Terms: 2% 15 days, Net 45

**The Bell Pump Service Company**  
**d/b/a BellSimons Companies**  
319 Murphy Road  
Hartford, CT 06114  
Contact: Floran Boland  
Tel: 860-525-6675  
Email: [bolandf@bellsimons.com](mailto:bolandf@bellsimons.com)  
Terms: Net 45

**Torrington Supply Company, Inc.**  
**d/b/a Torrco**  
100 North Elm Street  
Waterbury, CT 06702  
Contact: Marcos Valladares  
Tel: 203-465-4244  
Email: [mvalladares@torrco.com](mailto:mvalladares@torrco.com)  
Terms: 2% 15 days, Net 45

**The Granite Group**  
55 North Main Street  
Norwich, CT 06360  
Contact: Joseph Peretti  
Tel: 860-887-3571  
Email: [jperetti@thegranitegroup.com](mailto:jperetti@thegranitegroup.com)  
Terms: 2% 15 days Net 45

**Tower Equipment Co., Inc.**  
1320 West Broad Street  
Stratford, CT 06615  
Contact: Andre Beaudoin  
Tel: 203-375-4420  
Email: [andre@towereq.com](mailto:andre@towereq.com)  
Terms: Net 30

Purchasing Agent: Dennis Sienna  
P: (860) 486-4950  
F: (860) 486-5051  
E: [dennis.sienna@uconn.edu](mailto:dennis.sienna@uconn.edu)

Manufacturer / Line	Johnstone Supply			Bell Simons			The Granite Group			F.W. Webb			Torrington Supply			Tower Equipment		
	Equip	Parts	Control	Equip	Parts	Control	Equip	Parts	Control	Equip	Parts	Control	Equip	Parts	Control	Equip	Parts	Control
	% off MSRP			% off MSRP			% off MSRP			% off MSRP			% off MSRP			% off MSRP		
Armstrong		57		32	32	32				12.5	12.5							
Belimo		62		58	58	58					65	65		33	33	70.3	70.3	70.3
Bell & Gossett		57		64	64	64		56		43	25							
Bohn					60	60				77	73							
Browning		57																
Coleman																		
Copeland*	51	29		53	24	24		*		*	25	*						
Daikin										45								
Danfoss				10	10	10												
Emerson				53	24	24												
Erie		57									50	50				64	64	64
Friedrich	net	39		65	60	60												
Fujitsu	net	57																
Grundfoss		57		50	50	50		50		*	25	*		55	55			
Honeywell		57		56	56	56		60	60			64		60	60	65	65	65
Hoshizaki		list		35	60	60				52.5	52.5							
Johnson		55		50	50	50		58	58		69	69				64	64	64
Larkin				65	60	60				77	73							
Lennox		57																
LG													33					
McQuay		13																
Mitsubishi				38	22	22	40											
Penn Johnson				50	50	50			43							64	64	64
Schneider																64	64	64
Scottsman		45																
Siemens																65.5	65.5	65.5
Sporlan				60	60	60		40		17	17	17						
Supco		57		52	52	52												
Taco		57		66	66	66		50		47	40			45	45			
Tecumseh	57	57		50	45	45		40										
Trane		37																
Watt		57		60	60	60												
York		58								60	53							

Manufacturer / Line	Bell Simons	Granite Group	F.W. Webb	Torrington Supply
	% off MSRP	% off MSRP	% off MSRP	% off MSRP
	ABS & PVC Drainage Pipe & Fittings	65	70	60
American Standard, Faucets		15	52	44
American Standard, Fixtures		15	52	44
American Standard, repair parts		15	52	31
Apollo, Valves (ball, gate, etc.)		44	38	36
Armstrong, Pumps	32	55	37	
Asco, Valves	50	33	20	
Basscraft, Pressure Valves		66	45	45
Bell & Gossett, Pumps	64	56	43	42
Bell & Gossett, Repair Parts	64	53	25	42
Copper Pipe & Fittings, Type L	66 / 60	*	*	75
Crane, Valves			75	
Cuno, Filters		52	52	50
Elkay, Fountains		42	45	40
Gerber, Faucets, etc.		52	44	
Gerber, Fixtures		52	44	
Gestra, repair parts		10		
Gestra, Steam Traps		10		
Gestra, Valves		10		
Gould, Pumps		52	55	50
Grundfos, Pumps	50	50	59	56
Halsley Taylor, Fountains		42	40	40
Ideal, Hose Clamps		76		20
Kohler, Faucets		46		30
Kohler, Fixtures		46		40
Kohler, Repair Parts		40		25
Liberty, Sump Pumps	30	39	45	41
Little Giant, Sump Pumps	51	66	50	50
Milwaukee, Plumbing Tools		55	45	
Morton, Softener Products		65		
Nibco, Fittings Brass	63	58	64.6	
Nibco, Fittings, Copper	59	75	77	77
Nibco, Fittings, Iron		75	*	
Nibco, Valves (ball, gate, etc)		65	65	65
Powers, Valves		44	40	40
PVC Drainage & Pipe fittings			60	75
Rigid, Plumbing Tools and Equipment		44	20	18
Schedule 40 Pipe	60	cost + 10%	*	cost +10%
Schedule 40 Fittings	64	*	*	85
Sloan Valves		44	48	49
Sloan, Repair Parts		40	48	48
Spartan, Plumbing Tools		10		
Spence, Regulators		27	30	33
Spirax/Sarco, Steam Traps	20		26	25
Sterling, Radiator Traps		27	20	
Symmons, Shower Heads		49	44	44

T & S Faucets		56	45	45
Taco, Pumps	66	50	47	45
Toto, Repair Parts		10	35	35
Toto, Valves		40	55	55
U.S. Seal, Seals		10		
Uponor, PEX products		50		
Viega, Propress products	67	50	53	54
Viega, Valves	67	50	53	48
Watts, Back Flow Preventers	60	68	68	55
X-Trol, Water Tanks	51	60		52
<b>* Non-Commercial, Custom Products</b>				
Projected cost less than \$10K	5	cost + 10%	22	20
Projected cost \$10K - \$25K	8	cost + 9%	24	25
Projected cost \$25K - \$50K	10	cost + 8%	26	30
Projected cost \$50K - \$75K	12	cost + 7%	28	40
Projected cost \$75K - \$100K	15	cost + 6%	30	40
Projected cost greater than \$100K	20	cost + 5%	32	40